

REVQUEST LLC CASE STUDY

A/R Recovery That Saved a PT Clinic
From \$25K in Lost Revenue



OVERVIEW

This clinic was on the verge of losing \$25K+ due to missed timely filing deadlines and aging A/R. Through the A/R Recovery Scorecard™, we uncovered exactly where denials and overlooked claims were piling up.

By applying the R.O.O.T. Method™, we transformed a short-term crisis into a sustainable recovery plan that positioned the clinic for long-term success.

BUSINESS CHALLENGES

- Timely Filing at Risk
- Unexplained Denial
- Aging A/R Over 90+ Days

OBJECTIVES

IDENTIFY DENIAL TRENDS QUICKLY.

They needed visibility into where and why claims were being denied to stop the same errors from repeating.

BUILD A SUSTAINABLE A/R RECOVERY PROCESS.

Beyond quick fixes, the clinic wanted a structured way to prevent revenue loss in the future.

RECOVER REVENUE BEFORE TIMELY FILING DEADLINES PASSED.

The clinic was weeks away from losing the ability to submit claims, putting \$25K at risk.

SOLUTIONS IMPLEMENTED

A/R Recovery Scorecard™ – rapid assessment.
The R.O.O.T. Method™ – structured follow-up process.
Staff workflow adjustments.

RESULTS & VALIDATION

By starting with the A/R Recovery Scorecard™, we uncovered **\$25K in recoverable revenue in just 45 days**. Implementing the R.O.O.T. Method™ ensured this clinic now prevents denials before they threaten revenue.

RevQuest LLC's process gave us visibility we didn't have before. They helped us recover revenue we thought was gone for good."

– PT Clinic Director



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